

## SECTION 3: CROSS-TABULATION OF RESULTS

### SURVEY QUESTION #3

Included in the Small Employer Survey is Question #3, which asks:

#### 3. For calendar year 2000, what was your company's annual gross revenue?

- a. less than \$25,000
- b. \$25,000 - \$50,000
- c. \$50,001 - \$100,000
- d. \$100,001 - \$200,000
- e. \$200,001 - \$500,000
- f. \$500,001 - \$ 1 million
- g. \$1,000,001 - \$2.5 million
- h. more than \$2.5 million

The following charts show the cross-tabulation between average annual gross revenue and position on particular policy options. The policy option is shown at the top of each table.

<b>Question 64 – Allowing small businesses to join with other small businesses for the purpose of purchasing health insurance at rates similar to those experienced by large employers (known as “purchasing alliances”)</b>				
<b>Annual Gross Revenue</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$25,000	67.2%	27.6%	2.9%	2.3%
\$25,000-\$50,000	68.2%	25.1%	3.9%	2.8%
\$50,001-\$100,000	69.7%	25.9%	3.0%	1.4%
\$100,001-\$200,000	71.9%	23.5%	3.4%	1.2%
\$200,001-\$500,000	74.6%	22.2%	2.2%	1.0%
\$500,001-\$1 million	76.9%	20.5%	1.9%	0.8%
\$1,000,001-\$2.5 million	78.4%	18.8%	2.2%	0.6%
More than \$2.5 million	77.9%	19.6%	1.8%	0.7%

<b>Question 65 - Allowing small businesses to purchase insurance through a large existing health insurance plan, such as the Texas state employees' health plan or the health plan for federal government employees</b>				
<b>Annual Gross Revenue</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$25,000	67.1%	26.5%	3.5%	2.9%
\$25,000-\$50,000	61.1%	27.2%	7.8%	3.9%
\$50,001-\$100,000	62.5%	30.0%	4.4%	3.2%
\$100,001-\$200,000	67.8%	25.5%	4.0%	2.7%
\$200,001-\$500,000	67.8%	25.1%	4.7%	2.4%
\$500,001-\$1 million	68.5%	24.8%	4.1%	2.6%
\$1,000,001-\$2.5 million	68.7%	25.4%	4.2%	1.8%
More than \$2.5 million	63.9%	26.9%	5.9%	3.3%

**Question 66 - Reducing the mandated benefits insurers must include in their policies (such as coverage of immunizations, mammograms, chiropractic care, chemical/drug abuse, etc.) as long as insurers are also required to reduce their premium costs**

Annual Gross Revenue	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$25,000	28.1%	34.7%	19.8%	17.4%
\$25,000-\$50,000	21.7%	40.0%	21.1%	17.1%
\$50,001-\$100,000	30.7%	36.5%	19.0%	13.8%
\$100,001-\$200,000	28.4%	35.4%	20.7%	15.6%
\$200,001-\$500,000	30.6%	35.4%	19.6%	14.4%
\$500,001-\$1 million	28.8%	30.4%	22.8%	18.0%
\$1,000,001-\$2.5 million	26.9%	30.6%	23.6%	18.9%
More than \$2.5 million	22.9%	29.1%	26.0%	22.0%

**Question 67 - Reducing the mandated benefits insurers must include in their policies but not requiring a reduction in premium costs**

Annual Gross Revenue	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$25,000	11.0%	11.7%	23.3%	54.0%
\$25,000-\$50,000	4.5%	18.8%	28.4%	48.3%
\$50,001-\$100,000	9.1%	12.4%	18.8%	59.6%
\$100,001-\$200,000	8.1%	12.8%	18.6%	60.5%
\$200,001-\$500,000	6.8%	10.6%	19.7%	63.0%
\$500,001-\$1 million	6.1%	10.0%	17.8%	66.1%
\$1,000,001-\$2.5 million	4.8%	8.9%	18.4%	67.9%
More than \$2.5 million	5.2%	8.0%	16.8%	70.0%

**Question 68 - Providing a financial incentive to encourage small employers to provide health insurance for their employees**

Annual Gross Revenue	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$25,000	47.6%	33.5%	11.2%	7.6%
\$25,000-\$50,000	55.9%	35.2%	5.6%	3.4%
\$50,001-\$100,000	56.5%	32.2%	7.3%	4.0%
\$100,001-\$200,000	57.2%	32.1%	6.1%	4.7%
\$200,001-\$500,000	57.3%	32.8%	5.9%	4.0%
\$500,001-\$1 million	59.1%	30.1%	6.6%	4.2%
\$1,000,001-\$2.5 million	56.9%	30.2%	7.9%	5.0%
More than \$2.5 million	52.6%	34.6%	8.0%	4.8%

<b>Question 69 - Allowing children who are not eligible for the state's CHIP program to "buy-in" to the program by paying the required premium</b>				
<b>Annual Gross Revenue</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$25,000	34.8%	50.0%	9.8%	5.5%
\$25,000-\$50,000	36.8%	50.0%	7.5%	5.7%
\$50,001-\$100,000	39.2%	43.8%	10.4%	6.6%
\$100,001-\$200,000	37.9%	44.5%	12.0%	5.7%
\$200,001-\$500,000	36.5%	48.3%	11.0%	4.2%
\$500,001-\$1 million	36.9%	47.1%	11.0%	5.0%
\$1,000,001-\$2.5 million	37.5%	47.2%	10.9%	4.4%
More than \$2.5 million	33.9%	48.2%	11.9%	6.0%

<b>Question 70 - Expanding the state's CHIP program to include the parents of children who are already enrolled in CHIP</b>				
<b>Annual Gross Revenue</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$25,000	30.7%	41.1%	19.0%	9.2%
\$25,000-\$50,000	31.8%	41.6%	17.3%	9.2%
\$50,001-\$100,000	33.8%	34.0%	19.4%	12.8%
\$100,001-\$200,000	29.0%	34.1%	23.6%	13.3%
\$200,001-\$500,000	24.5%	36.5%	24.5%	14.5%
\$500,001-\$1 million	25.2%	36.5%	23.8%	14.5%
\$1,000,001-\$2.5 million	23.7%	37.4%	23.5%	15.4%
More than \$2.5 million	19.9%	37.3%	26.6%	16.1%

<b>Question 71 - Expanding the state's CHIP program to include more children</b>				
<b>Annual Gross Revenue</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$25,000	37.4%	46.0%	12.9%	3.7%
\$25,000-\$50,000	41.5%	42.1%	10.5%	5.8%
\$50,001-\$100,000	38.3%	41.5%	13.4%	6.8%
\$100,001-\$200,000	38.7%	39.8%	14.3%	7.2%
\$200,001-\$500,000	33.4%	41.8%	16.8%	8.0%
\$500,001-\$1 million	34.2%	41.0%	16.1%	8.7%
\$1,000,001-\$2.5 million	33.7%	43.1%	15.6%	7.6%
More than \$2.5 million	32.4%	41.8%	16.2%	9.6%

**Question 72 - Providing a government subsidy to lower-income employees to help them pay their share of the cost of health insurance**

Annual Gross Revenue	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$25,000	29.8%	31.5%	23.8%	14.9%
\$25,000-\$50,000	31.3%	33.0%	23.9%	11.9%
\$50,001-\$100,000	29.0%	32.6%	21.9%	16.5%
\$100,001-\$200,000	26.6%	31.6%	22.8%	19.0%
\$200,001-\$500,000	22.6%	31.5%	25.3%	20.5%
\$500,001-\$1 million	21.3%	31.2%	26.5%	21.0%
\$1,000,001-\$2.5 million	21.6%	30.4%	26.4%	21.7%
More than \$2.5 million	18.1%	28.9%	29.7%	23.3%

**Question 73 - Expanding the state's Medicaid program to include the low-income parents of children who are already enrolled in Medicaid**

Annual Gross Revenue	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$25,000	24.7%	37.0%	21.0%	17.3%
\$25,000-\$50,000	28.8%	28.8%	28.2%	14.1%
\$50,001-\$100,000	24.1%	31.6%	27.4%	16.9%
\$100,001-\$200,000	18.4%	30.8%	29.8%	21.0%
\$200,001-\$500,000	16.3%	31.1%	31.0%	21.7%
\$500,001-\$1 million	15.9%	32.5%	30.2%	21.5%
\$1,000,001-\$2.5 million	14.0%	32.7%	31.3%	22.0%
More than \$2.5 million	14.2%	30.7%	32.1%	23.0%

**Question 74 - Expanding the state's Medicaid program to include more children**

Annual Gross Revenue	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$25,000	27.3%	41.2%	20.0%	11.5%
\$25,000-\$50,000	35.5%	33.1%	20.1%	11.2%
\$50,001-\$100,000	29.1%	33.3%	25.6%	12.0%
\$100,001-\$200,000	26.1%	37.4%	20.4%	16.2%
\$200,001-\$500,000	21.8%	36.3%	25.6%	16.3%
\$500,001-\$1 million	21.6%	38.2%	24.9%	15.4%
\$1,000,001-\$2.5 million	21.4%	37.0%	25.3%	16.3%
More than \$2.5 million	22.1%	37.0%	25.0%	15.9%